

Solid Waste & Recycling Services Public Meeting



**Presented by:
The City Manager's Office**

City of South Fulton Mayor & Council



Mayor William
"Bill" Edwards



Councilwoman
Catherine Foster-
Rowell



Councilwoman
Carmalitha Gumbs



Councilwoman
Helen Willis



Councilwoman
Naeema Gilyard



Councilwoman
Rosie Jackson



Councilman
khalid kamau



Councilman
Mark Baker

OBJECTIVES

1. Provide citizens with information on the RFP solicitation process for sanitation services in the City of South Fulton.
2. Allow citizens to ask questions about the RFP process for the city's sanitation services.
3. Engage citizens in the decision making process by allowing them to provide feedback to city officials.

Current Solid Waste Services in the COSF



- ▶ **Regulatory oversight for residential solid waste services is being provided by the Public Works Division of Fulton County.**
- ▶ **City residents have the option to pick their own waste service provider.**
- ▶ **Two privately owned haulers are permitted to serve unincorporated South Fulton County.**
 - ▶ **Waste Industries (CLM)**
 - ▶ **All Terrain Service Company**

HISTORY





**1. Why is the City Proposing to
Provide Sanitation Services?**

2. Who Made This Decision?

Georgia Code O.C.G.A. §36-30-7.1

An active municipality must provide three(3) of the following services:

- Law Enforcement
- Fire Protection and Fire Safety
- Road and Street Construction or Maintenance
- Solid Waste Management
- Storm-Water Collection & Disposal
- Electric or Gas Utility Services
- Enforcement of Building, Housing, Plumbing, and Electrical codes and other similar codes
- Planning and Zoning
- Recreational Facilities

SERVICES PROVIDED BY THE CITY OF SOUTH FULTON

- ▶ Planning & Zoning *(Started 7/3/17)*
- ▶ Code Enforcement *(Estimated start Aug. 2017)*
- ▶ Parks & Recreation *(Estimated start Sept. 2017)*
- ▶ Police *(Estimated to begin by the end of 2017)*
- ▶ Fire *(Estimated to begin by the end of 2017)*





IMPORTANT

Facts to Consider

**In order for the City of
South Fulton to receive its
Local Option Sales Tax (LOST)
funding,
the city had to qualify as a
municipality!!!!**

What is Local Option Sales Tax (LOST)?

- ❑ LOST is a 1 percent sales tax activated by a local referendum and imposed on the purchase, sale, rental, storage, use or consumption of tangible personal property and related services.
- ❑ LOST is a special district tax.
- ❑ **LOST is one of the most significant sources of revenue for municipal governments in Georgia, second only to property tax.**
- ❑ LOST was authorized by the Georgia Assembly to provide property tax relief and to assist local governments in funding services provided by governing authorities.
- ❑ LOST funding is a negotiated rate amongst the Mayors of Fulton County. The funds are allocated based on population size.

Georgia Code O.C.G.A. §48-8-80

"Qualified municipality" defined

As used in this article, the term "qualified municipality" means only those incorporated municipalities which impose a tax other than the tax authorized by this article and which provide at least three of the following services:

- Water Sewage
- Garbage collection
- Police protection
- Fire protection
- Library

What Does This Mean?

- ❑ **Out of the five (5) possible services to qualify as a municipality for LOST funds, the City of South Fulton was only left with three (3) services to provide.**

- 1. Fire**

- 2. Police**

- 3. Sanitation**

- ❑ **Water / Sewage** — *This service is already being provided by the City of Atlanta and Fulton County.*
- ❑ **Library** — *This service is already being provided by the City of Atlanta and Fulton County.*

Why does the City want to provide Solid Waste Services?



1. To qualify for LOST funding.
 - ❑ *The City of South Fulton receives \$1.8 million per month in LOST funding.*
2. To collect franchise fees from companies which will be a major revenue stream for the city. The franchise fees will allow the city to build it's infrastructure.
3. The current solid waste collection and disposal system is unregulated and under resourced in the City of South Fulton.
4. A modern residential/curbside collection system is needed similar to other Fulton County cities due to the city's current density and urbanized characteristics.

WHO WAS A PART OF THE DECISION MAKING PROCESS?

The recommendations were made to the City Council based on the research and findings of the following:

- ❑ The South Fulton Transition Team
- ❑ Dick Anderson - *Fulton County Manager*
- ❑ An analysis and recommendation was provided by The Fulton County Department of Real Estate and Asset Management (DREAM) to the Fulton County Manager and the South Fulton Transition Team.

PROS & CONS of a CITY OPERATED WASTE SERVICE

PROS

- ▶ Uniformity of pickup days within neighborhoods/subdivisions.
- ▶ Revenue stream for the city.
- ▶ Universal trash bins.
- ▶ Lower cost for bulk pick up.
- ▶ Regulation & oversight of waste contractor(s) by the city for all residents.

CONS

- ▶ Residents lose option to choose a waste service provider at will.
- ▶ Rates will be set as agreed by CoSF and contractor.





A yellow diamond-shaped road sign with a black border and two mounting bolts. The sign is centered in the frame against a background of a sunset sky with scattered clouds. The text "What's Next?" is written in a bold, black, sans-serif font, split across two lines.

**What's
Next?**

THE SOLICITATION PROCESS



- ▶ RFP will be posted August 2017. (tentative)
- ▶ Submission deadline September 4, 2017
- ▶ Winning contractor shall begin providing services October 1, 2017
- ▶ Contract will last for a five (5) year period

City of South Fulton

Expectations of Solid Waste Contractor

- ▶ Approved contractor must provide new bins to residents.
- ▶ Collection vehicles must be new or like new.
 - ▶ Provider must provide city with an inventory list of trucks. (*Year, Make, Model*)
- ▶ Contractor must manage all customer service request.



Expectations of Solid Waste

Contractor

(Continued)

- ▶ Contractor must submit customer billing policies and procedures.
- ▶ Contractor must provide detailed transition plan for residential and commercial services.
- ▶ Contractor must provide most recent financial statement, insurance and performance bond.

OPTION # 1 Weekly Collection

Household solid waste (95 gal.)

Recycling collection (65 gal.)

Bulk items collection (3 items max)

Yard Waste (10 bags max)

2nd bin pricing for solid waste and recycling

OPTION # 2 Bi-Weekly Collection

Household solid waste (95 gal.)

Recycling collection (65 gal.)

Bulk items collection (3 items max)

Yard Waste (10 bags max)

2nd bin pricing for solid waste and recycling

OPTION # 3 Mixed Collection

Weekly household solid waste (95 gal.)

Bi-Weekly recycling collection (65 gal.)

Bi-Weekly bulk items collection

Weekly collection of yard Waste (10 bags max)

WHAT ARE OTHER CITIES DOING?

- ▶ **OPTION # 1** – Cities may award a contract to a private firm to provide waste management services for it's residents and collect a franchise fee.
- ▶ **OPTION # 2** – Cities may provide waste management services to its residents by creating a sanitation department.
- ▶ **OPTION # 3** – Cities may develop a list of approved waste management firms and allow residents to pick a firm of their choice and charge firms an operating/franchise fee.

VERY IMPORTANT FACTS

- ▶ It is very difficult to compare a city's sanitation cost to another.
- ▶ Distance for hauler, number of pickups, frequency of pickups, type of cans are all contributing factors in a city's cost for sanitation.
- ▶ Each city's sanitation RFP and contract is unique to that particular city's wants and needs.
- ▶ Cities established after 2005, are more likely to contract their sanitation services. (*Ex. Johns Creek, Sandy Springs*)

HAPEVILLE, GA

Population – 6,669

Provider – City of Hapeville

Pickup Frequency – Weekly

Rates - \$20/per month (90-gal. container)

- Additional cost for furniture pickup



FAIRBURN, GA

Population – 13,696

Provider – City of Fairburn

Pickup Frequency - Weekly

Rates - \$14.73/per month (68-gal. container)

- \$17/per month (95-gal. container)

Pickup Frequency - Weekly

Special Note – A deposit is required based on credit score to begin services.

Credit score 700+ does not require a deposit

Credit score of 650 - 700 requires a deposit of \$250

Credit score below 650 requires a deposit of \$350



UNION CITY, GA



- ▶ **Population** – 20,427
- ▶ **Provider** – Waste Industries
- ▶ **Pickup Frequency** - Weekly
- ▶ **Rates** - \$14/per month (96 gal.-
container)

EAST POINT, GA



- ▶ **Population** – 33,712
- ▶ **Provider** – City of East Point.
- ▶ **Recycle Service Provider** – Republic Services
- ▶ **Pickup Frequency** - Weekly
- ▶ **Rates** – Service is calculated as a part resident's utility bill.

ALPHARETTA, GA



- ▶ **Population** – 63,038
- ▶ **Provider** – Republic Services
- ▶ **Pickup Frequency** - Weekly
- ▶ **Rates** - \$52.95/per quarter (68-gal. container)
 - \$56.49/per quarter (95-gal. container)
 - Senior Reduction - \$26.25/per quarter
 - Additional container - \$19.41/per quarter

ROSWELL, GA



- ▶ **Population** – 94,089
- ▶ **Provider** – City of Roswell
- ▶ **Pickup Frequency** - Weekly
- ▶ **Rates** - \$18.05/per month (*Up to three (3) cans*)
 - \$29.05/per month (*Up to three (6) cans*)
 - \$20.00 per item (*Large pick up*)
 - Free recycling services for Roswell residents.

MILTON, GA



- Population - 36,662
- Does **NOT** provide trash services
- Nine (9) city approved residential waste providers.
- Residents have the option to pick their provider of choice based on price.
- Frequency of trash collection is based on service package.

JOHNS CREEK, GA

- Total Population – 83,102
- Does **NOT** provide trash services.
- Eight (8) city approved residential providers.
- Residents have the option to pick their provider of choice based on price.
- Frequency of trash collection is based on service package.



SANDY SPRINGS

- Total Population – 101,908
- Does **NOT** provide trash services.
- 12 city approved residential providers.
- Residents have the option to pick their provider of choice based on price.
- Frequency of trash collection is based on service package.



DRAFT PROPOSAL EVALUATION METHOD

▶ Experience & References

▶ Safety

▶ Financial History

▶ Innovation

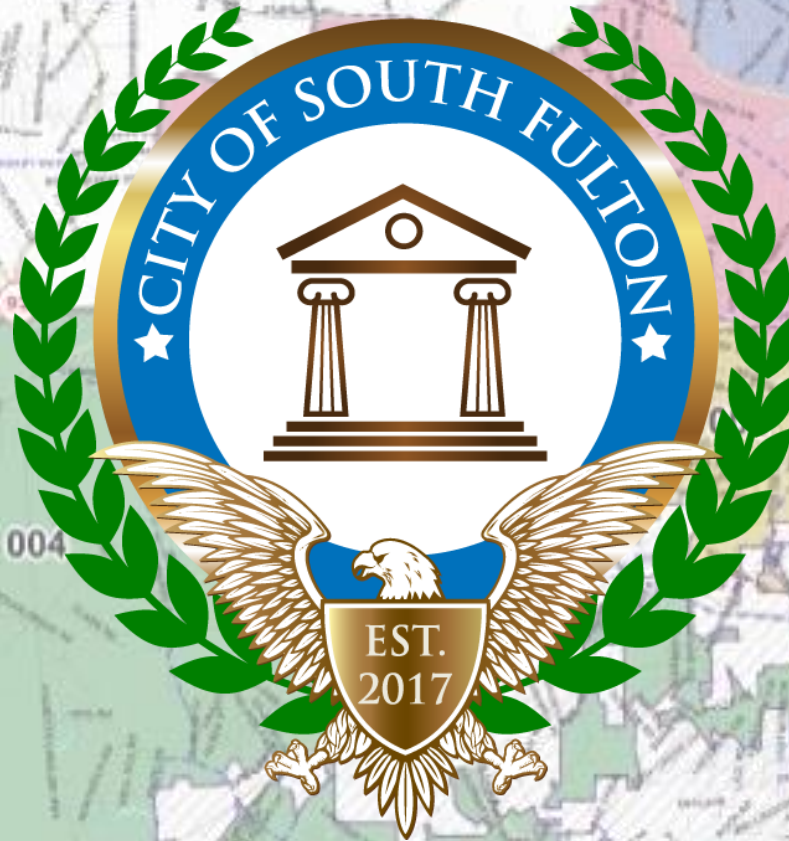
▶ Price

▶ Local Preference

▶ Minority Female Business Enterprise



Questions, Comments & Concerns



Please use a comment card

Thank You For Your Input



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